

## CEO ally - Active buy-side engagements

Buyer Profile			Target Criteria				
Size (\$ M)	Business	Ownership	Products / Services	Verticals	Revenue (\$M)	Profitability	Location
70+	IT Staffing	Private	IT Staffing and services with a strong direct client base or VMS relationships	Open	10 - 30	Open	N. America
20+	IT products & services for financial services clients	Private	IT solutions, IT staffing	Financial services	5 - 15	Open	N. America, Europe
400+	Diversified IT services	Private	Enterprise IT solutions implementation	Open	20-40	Open	N. America
150+	Enterprise IT services	Private	IT services capability focused on enterprise IT systems	Open	5 - 20	> 10%	US, Canada
100+	IT Services	Public	ERP Solutions (SAP, Oracle), Supply Chain Solutions	Open	5 - 50	Open	N. America, Europe
100+	IT Services	Private	IT services / solutions focused on cloud computing and mobile services	Open	10 - 30	Open	N. America
20+	IT and Healthcare BPO	Private	Medical billing (Revenue Cycle Management)	Healthcare	1 - 5	Open	US
200+	Engineering Design Services and Manufacturing	Public	Engineering design capabilities for automotive clients	Automotive	5 - 20	Open	N. America, Europe, India